PHILIP MORRIS
INCORPORATED
120 PARK AVENUE, NEW YORK, N.Y. 10017 · TELEPHONE (212) 880-5000

29 August 1985

Department of the Army and Air Force
Headquarters, Army and Air Force Exchange Service
3911 Walton Walker Boulevard
Dallas, Texas 75222

Gentlemen:

Effective 1 October, 1985 the revised price schedule for the following cigarettes of our manufacture will be:

	PRICE PER CARTON OF 200'S TAX PAID	TAX FREE
ALPINE	$ 6.299	$ 3.916
BENSON & HEDGES 100'S (SOFT PACK OR BOX)	6.544	3.992
BENSON & HEDGES 100'S MENTHOL (SOFT PACK OR BOX)	6.544	3.992
BENSON & HEDGES LIGHTS 100'S REGULAR (SOFT PACK)	6.544	3.992
BENSON & HEDGES LIGHTS 100'S MENTHOL (SOFT PACK)	6.544	3.992
BENSON & HEDGES DELUXE REGULAR	7.544	4.862
BENSON & HEDGES DELUXE KINGS	7.544	4.862
BENSON & HEDGES 100'S DELUXE ULTRA LIGHTS REG.	6.544	3.992
BENSON & HEDGES 100'S DELUXE ULTRA LIGHTS MENTHOL	6.544	3.992
CAMBRIDGE KING SIZE (BOX)	6.299	3.916
CAMBRIDGE KING SIZE (SOFT PACK)	6.299	3.916
CAMBRIDGE 100'S (SOFT PACK)	6.544	3.992
ENGLISH OVALS REGULAR	7.935	4.862
ENGLISH OVALS KINGS	7.935	4.862
GALAXY	6.299	3.916
MARLBORO SOFT PACK	6.299	3.916
MARLBORO 25'S KING SIZE REGULAR SOFT PACK	6.299	N/A
MARLBORO FLIP TOP BOX	6.299	3.916
MARLBORO LIGHTS	6.299	3.916
MARLBORO LIGHTS 25'S KING SIZE SOFT PACK	6.299	N/A
MARLBORO LIGHTS KING SIZE BOX	6.299	3.916
MARLBORO LIGHTS 100'S SOFT PACK	6.544	3.992
MARLBORO LIGHTS 100'S FLIP TOP BOX	6.544	3.992
MARLBORO MENTHOL	6.299	3.916
MARLBORO 100'S SOFT PACK (GOLD TOP)	6.544	3.992
MARLBORO 100'S FLIP TOP BOX (GOLD TOP)	6.544	3.992
MERIT ULTRA LIGHTS REGULAR	6.299	3.916
MERIT ULTRA LIGHTS MENTHOL	6.299	3.916
MERIT ULTRA LIGHTS 100'S	6.544	3.992
MERIT ULTRA LIGHTS 100'S MENTHOL	6.544	3.992
MERIT SOFT PACK	6.299	3.916
MERIT KING SIZE BOX REGULAR	6.299	N/A

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	PRICE PER CARTON OF 200'S TAX PAID	TAX FREE
MERIT MENTHOL SOFT PACK	$6.299	$3.916
MERIT 100'S REGULAR SOFT PACK	6.544	3.992
MERIT 100'S MENTHOL SOFT PACK	6.544	3.992
PARLIAMENT LIGHTS SOFT PACK	6.299	3.916
PARLIAMENT LIGHTS FLIP TOP BOX	6.299	3.916
PARLIAMENT LIGHTS 100'S SOFT PACK	6.544	3.992
PHILIP MORRIS REGULAR	6.299	3.916
PHILIP MORRIS COMMANDER	6.544	3.992
PLAYERS NAVY CUT	7.544	4.862
PLAYERS KING SIZE FLIP TOP BOX (REGULAR)	6.299	3.916
PLAYERS KING SIZE FLIP TOP BOX (MENTHOL)	6.299	3.916
PLAYERS 100'S FLIP TOP BOX (REGULAR)	6.544	3.992
PLAYERS 100'S FLIP TOP BOX (MENTHOL)	6.544	3.992
BENSON & HEDGES MULTIFILTER	6.299	3.916
BENSON & HEDGES MULTIFILTER MENTHOL	6.299	3.916
SARATOGA 120'S REGULAR	6.544	3.992
SARATOGA 120'S MENTHOL	6.544	3.992
VIRGINIA SLIMS 100'S REGULAR	6.544	3.992
VIRGINIA SLIMS 100'S MENTHOL	6.544	3.992
PHILIP MORRIS INTERNATIONAL	N/A	3.992
VIRGINIA SLIMS LIGHTS 100'S REGULAR	6.544	3.992
VIRGINIA SLIMS LIGHTS 100'S MENTHOL	6.544	3.992

You will note the increase in prices is limited to tax-paid cigarettes. The prices of our tax-free cigarettes remain the same. These revisions are necessitated by increased labor, wrapping and packaging material costs.

We request that you kindly issue an amendment to your schedule putting into effect these price changes as requested.

Very truly yours,

PHILIP MORRIS INCORPORATED

R.L. Snyder
Vice President

RLS/pr

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